

## Message Text

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PAGE 01 DUBLIN 00363 201602Z

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ACTION COME-00

INFO OCT-01 EUR-25 ISO-00 EB-11 RSC-01 DRC-01 /039 W

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R 201545Z MAR 74

FM AMEMBASSY DUBLIN

TO SECSTATE WASHDC 5479

UNCLAS DUBLIN 0363

E.O. 11652: N/A

TAGS: TECH, BEXP, EI

SUBJ: SIXTH ANNUAL OFFSHORE TECHNOLOGY CONFERENCE

REF: USDOC 3452, STATE 006636, 23551, DUBLIN 0124

1. IN RESPONSE TO MATERIAL RECEIVED FROM USDOC AND TRANSMITTED TO IRISH EXPORT BOARD (IEB) FOLLOWING IS PART OF TEXT OF REPLY FROM SEAN M. CONDON, ASSISTANT GENERAL MANGER - DEVELOPMENT, IEB:

MANY THANKS FOR YOUR LETTER OF MARCH 14, 1974, AND ENCLOSURES RELATING TO THE INTEREST EXPRESSED BY AMERICAN COMPANIES IN MEETING WITH REPRESENTATIVES FROM IRELAND AT THE OTC. THIS INFORMATION IS INDEED MOST USEFUL TO US AND WE WILL BE MOST PLEASED TO RECEIVE FURTHER ENQUIRIES FROM THE US SIDE, AS THEY ARISE.

THE OFFSHORE BUSINESS MISSION TO HOUSTON IS TO BE JOINTLY ORGANISED BY THE INDUSTRIAL DEVELOPMENT AUTHORITY AND OURSELVES. I BELIEVE IT WOULD BE HELPFUL TO YOU IN DETERMINING THE INTEREST OF US PARTICIPANTS AT OTC IF I WERE TO STATE OUR OBJECTIVES IN ORGANISING THIS MISSION. THEY ARE AS FOLLOWS:

TO APRAISE SALES, PRODUCT DEVELOPMENT, LICENSING AND JOINT VENTURE OPPORTUNITIES BY:

(A) ATTENDING AT THE EXHIBITION AND CONFERENCE;

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(B) MEETING POTENTIAL CUSTOMERS AND PARTNERS;

(C) UNDERTAKING SUPPLEMENTARY ITINERARIES, ALL  
WITH A VIEW TO DEVELOPMENT IRISH EXPORTS TO  
EXISTING OFFSHORE MARKETS.

FROM THE ABOVE YOU WILL APPRECIATE THAT OUR INTENTION  
IS SEEK PRODUCT DEVELOPMENT JOINT VENTURE OPPORTUNITIES  
AT HOUSTON WITH THE INTENTION OF DEVELOPING PRODUCTS FOR  
EXPORT OUT OF IRELAND, PRIMARILY TO THE NORTH SEA IN  
PARTICULAR AND EUROPEAN OFFSHORE SECTORS IN GENERAL.  
ANY ASSISTANCE WHICH YOU CAN GIVE US BEFOREHAND IN  
IDENTIFYING US COMPANIES WITH SIMILAR INTERESTS, WILL  
OBVIOUSLY MAKE OUR PROJECT ALL THE MORE EFFECTIVE AND  
SUCCESSFUL.

2. IEB COMPILING FINAL LIST OF MISSION PARTICIPANTS AND  
BRAOD INDICATION OF THEIR INTERESTS FOR SUBMISSION TO  
EMBASSY WITHIN NEXT FEW DAYS. SORENSON

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** OFFSHORE DRILLING, PETROLEUM, MEETING AGENDA, TRADE PROMOTION  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 20 MAR 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1974DUBLIN00363  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D740059-0102  
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**Reference:** USDOC 3452, STATE 006636, 23551, DUB, LIN 0124  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** shawdg  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 01 AUG 2002  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <01 AUG 2002 by elbezefj>; APPROVED <10 DEC 2002 by shawdg>  
**Review Markings:**

Declassified/Released  
US Department of State  
EO Systematic Review  
30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** SIXTH ANNUAL OFFSHORE TECHNOLOGY CONFERENCE  
**TAGS:** TECH, BEXP, EI, US  
**To:** STATE  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005